



St. John's
Transportation
Commission

March 31

2020

QUARTER 1 FINANCIAL STATEMENTS

Issued: APRIL 24, 2020

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

Overview of Q1: January – March, 2020

1. Due to state of emergency, transit service was suspended for the period January 17th – January 24th inclusive. Free fares were offered for a two-week period January 25th – February 7th to encourage residents to use public transit to reduce vehicles and pedestrians on the road while city crews continued cleanup. Ridership for the two-week period was up approximately 38% over the same period in 2019.
2. Effective March 1st, changes to Route 6 came into effect commencing service to the Galway Commercial area.
3. Effective March 2nd, the age to ride free was increased from under 5 to under 12 years of age.
4. The route changes approved to be implemented in September 2020, including improvements to the Frequent Transit Network, are on schedule.
5. The launch of the free pass program for Income Support Recipients has been delayed due to COVID-19.
6. Response to COVID-19:

METROBUS:

- a. As schools closed and businesses reduced staff, ridership started to drop the week of March 16th.
- b. March 23rd, express routes 13, 24 and 26 were discontinued.
- c. March 24th, the General Manager and Chair had a conference call with City EMO staff and Eastern Health to discuss the role of public transit as an essential service.
- d. March 30th, a reduced service schedule was introduced to reflect the significant drop in ridership. Currently, ridership has declined 80-85%.
- e. March 31st, the first Lexan barrier was installed on a bus for testing. This barrier is installed between the farebox and the driver seating compartment to provide protection for the operators. Testing and feedback was positive and installation in buses commenced April 3rd. Installation on all buses has been completed. Based on feedback from operators, this barrier significantly reduces their stress on the road.
- f. The General Manager attends a weekly CUTA COVID-19 webinar for transit systems across Canada to discuss and share challenges and best practices in transit's response to COVID-19.
- g. In accordance with pandemic planning and public health orders, a robust employee communication campaign was initiated, and safety precautions were implemented in various areas to support efforts related to social distancing, hand washing and staying at home if ill. This included emergency hiring of additional utility wash workers to provide deep cleaning of the buses on a nightly basis.
- h. Self-isolation protocols for employees returning from international and interprovincial travel were implemented, along with working from home options, staggering of hours and schedules, implementation of redundant shifts, OH&S procedures and response kits were put in place in case of a suspected case of Covid-19 on site. With the cooperation of the Union, employees at high risk due to personal factors have been able to mitigate their risk of exposure to the virus.

GOBUS:

- a. Third party assessments in accordance with the newly implemented eligibility criteria has been suspended.
- b. The Manager, Accessible Services, Donna Power, attends a weekly COVID-19 webinar for paratransit systems across the country.
- c. Ridership down about 85%.
- d. As a result of a MVT staff member testing positive for COVID-19 on March 25th, all staff were sent to self-isolation for 14 days. All scheduled trips were delegated to Newfound Taxi as of March 26th. Phone lines were redirected to dispatch staff working from home. GoBus service was able to continue uninterrupted. GoBus returned to service on April 13th.

ST. JOHN'S TRANSPORTATION COMMISSION

QUARTERLY RESULTS SUMMARY 2020

For the Quarter Ended March 31, 2020



	JAN	FEB	MAR	Q1	YEAR TO DATE	BUDGET	VARIANCE	%
SJMC subsidy	1,278,240	1,131,890	1,096,400	3,506,530	3,506,530	3,262,720	243,810	7.5%
Passenger revenue	403,684	465,013	387,088	1,255,785	1,255,785	1,546,720	-290,935	-18.8%
Mount Pearl revenue	68,549	87,163	93,915	249,627	249,627	259,540	-9,913	-3.8%
Paradise revenue	17,517	23,026	23,967	64,510	64,510	70,200	-5,690	-8.1%
Transit advertising revenue	15,777	8,476	14,350	38,603	38,603	36,750	1,853	5.0%
The Link revenue	0	0	0	0	0	0	0	
Community Bus revenue	9,717	8,960	5,703	24,380	24,380	24,990	-610	-2.4%
Other	17,041	13,016	7,851	37,908	37,908	30,000	7,908	26.4%
Total Revenues	1,810,525	1,737,544	1,629,274	5,177,343	5,177,343	5,230,920	-53,577	-1.0%
Operators salaries	516,945	417,247	455,834	1,390,026	1,390,026	1,393,110	3,084	0.2%
Operations salaries	129,900	99,623	108,338	337,861	337,861	336,870	-991	-0.3%
Diesel fuel expense	130,305	159,966	143,849	434,120	434,120	533,970	99,850	18.7%
Advertising expense	9,891	12,223	9,326	31,440	31,440	33,690	2,250	6.7%
Transit advertising expense	8,226	6,165	7,639	22,030	22,030	23,570	1,540	6.5%
The Link expense	0	0	0	0	0	0	0	
Community Bus expense	8,278	8,462	9,147	25,887	25,887	25,290	-597	-2.4%
Other	30,625	27,346	33,812	91,783	91,783	89,870	-1,913	-2.1%
Total Operations	834,170	731,032	767,945	2,333,147	2,333,147	2,436,370	103,223	4.2%
Garage salaries	211,654	166,994	177,612	556,260	556,260	583,430	27,170	4.7%
Wash salaries	30,095	23,742	35,672	89,509	89,509	82,210	-7,299	-8.9%
Stock parts, tires & lubricants	55,448	58,713	79,807	193,968	193,968	170,290	-23,678	-13.9%
Building & yards	9,974	21,781	7,025	38,780	38,780	36,550	-2,230	-6.1%
Utilities	54,007	45,849	45,619	145,475	145,475	147,300	1,825	1.2%
Other	22,298	23,256	65,104	110,658	110,658	130,840	20,182	15.4%
Total Maintenance	383,476	340,335	410,839	1,134,650	1,134,650	1,150,620	15,970	1.4%
Administration salaries	87,860	70,999	70,759	229,618	229,618	228,280	-1,338	-0.6%
Payroll tax	19,743	16,283	16,758	52,784	52,784	52,800	16	0.0%
Benefits	152,592	138,404	142,870	433,866	433,866	440,610	6,744	1.5%
Pension expense	124,113	105,448	105,477	335,038	335,038	342,630	7,592	2.2%
Fleet insurance	26,828	26,952	26,828	80,608	80,608	86,760	6,152	7.1%
Other	32,678	36,139	52,778	121,595	121,595	125,630	4,035	3.2%
Total Finance & Admin	443,814	394,225	415,470	1,253,509	1,253,509	1,276,710	23,201	1.8%
Loan interest expense	13,418	12,147	12,123	37,688	37,688	44,720	7,032	15.7%
Bank loan payments	97,000	97,000	97,000	291,000	291,000	322,500	31,500	9.8%
Total Debt	110,418	109,147	109,123	328,688	328,688	367,220	38,532	10.5%
METROBUS Surplus/(Cost)	38,647	162,805	-74,103	127,349	127,349	0	127,349	
Ridership	228,072	293,617	200,818	722,507	722,507	811,009	-88,502	-10.9%
Kilometers	184,703	241,121	259,523	685,347	685,347	770,202	-84,855	-11.0%
Hours	8,814	11,640	12,358	32,812	32,812	36,422	-3,610	-9.9%
Diesel litres	116,676	153,352	156,611	426,639	426,639	463,234	-36,595	-7.9%

ST. JOHN'S TRANSPORTATION COMMISSION

QUARTERLY RESULTS SUMMARY 2020

For the Quarter Ended March 31, 2020



	JAN	FEB	MAR	Q1	YEAR TO DATE	BUDGET	VARIANCE	%
SJMC subsidy	378,190	379,220	413,550	1,170,960	1,170,960	1,160,040	10,920	0.9%
Pass sales	17,380	20,171	12,605	50,156	50,156	73,000	-22,844	-31.3%
Mount Pearl admin fee	5,740	4,650	4,850	15,240	15,240	17,180	-1,940	-11.3%
Government grant	7,875	7,875	7,875	23,625	23,625	23,700	-75	-0.3%
Total Revenue GOBUS	409,185	411,916	438,880	1,259,981	1,259,981	1,273,920	-13,939	-1.1%
MVT subsidy	266,741	358,794	222,111	847,646	847,646	1,156,800	309,154	26.7%
Administration salaries	12,637	9,962	9,693	32,292	32,292	32,820	528	1.6%
Payroll tax	254	200	195	649	649	650	1	0.2%
Benefits	1,450	1,146	1,121	3,717	3,717	3,500	-217	-6.2%
Pension expense	813	650	650	2,113	2,113	1,970	-143	-7.3%
Professional fees	1,862	621	1,700	4,183	4,183	4,760	577	12.1%
Computer expense	6,508	1,280	2,842	10,630	10,630	8,100	-2,530	-31.2%
Other	3,315	4,761	3,775	11,851	11,851	13,710	1,859	13.6%
	293,580	377,414	242,087	913,081	913,081	1,222,310	309,229	25.3%
Loan interest expense	1,276	1,138	1,119	3,533	3,533	3,610	77	2.1%
Bank loan payments	16,000	16,000	16,000	48,000	48,000	48,000	0	0.0%
Total Debt	17,276	17,138	17,119	51,533	51,533	51,610	77	0.1%
GOBUS Surplus/(Cost)	98,329	17,364	179,674	295,367	295,367	0	295,367	

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MARCH, 2020



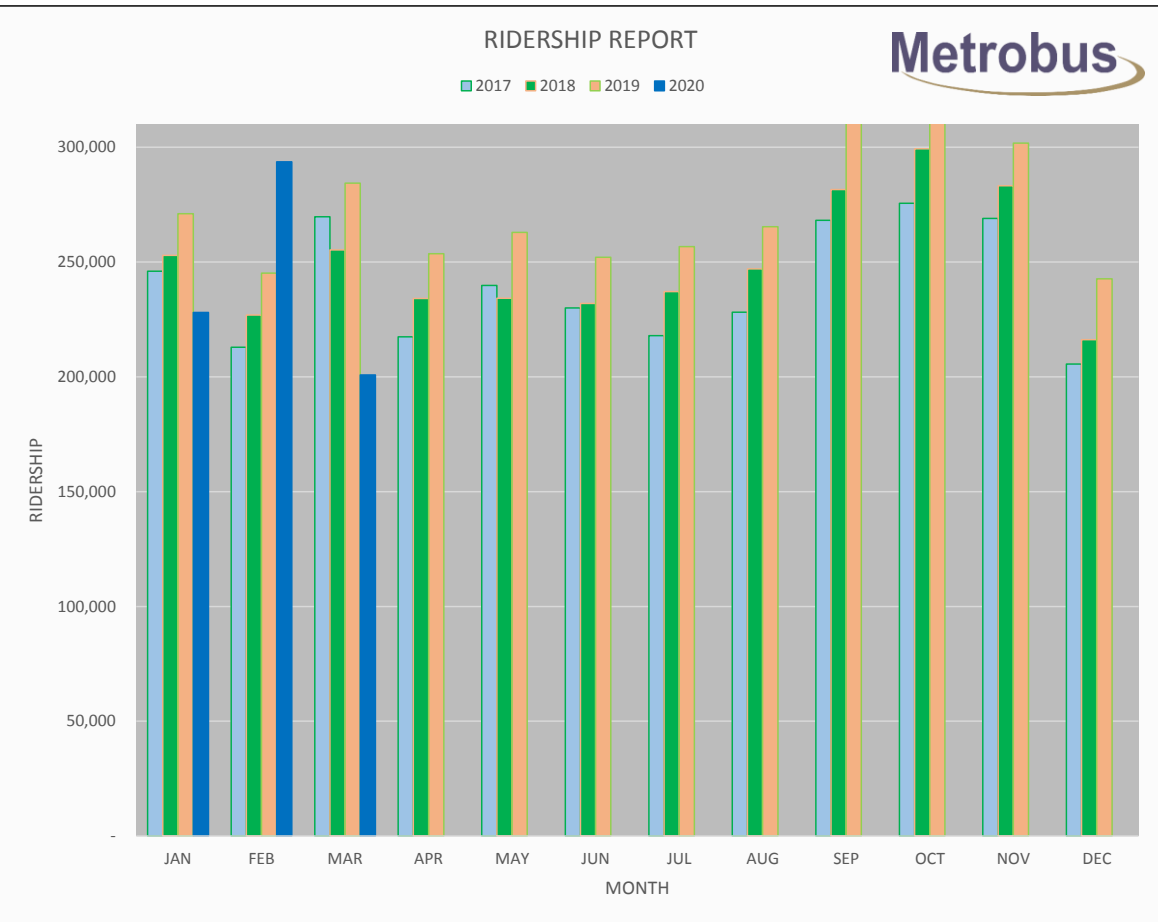
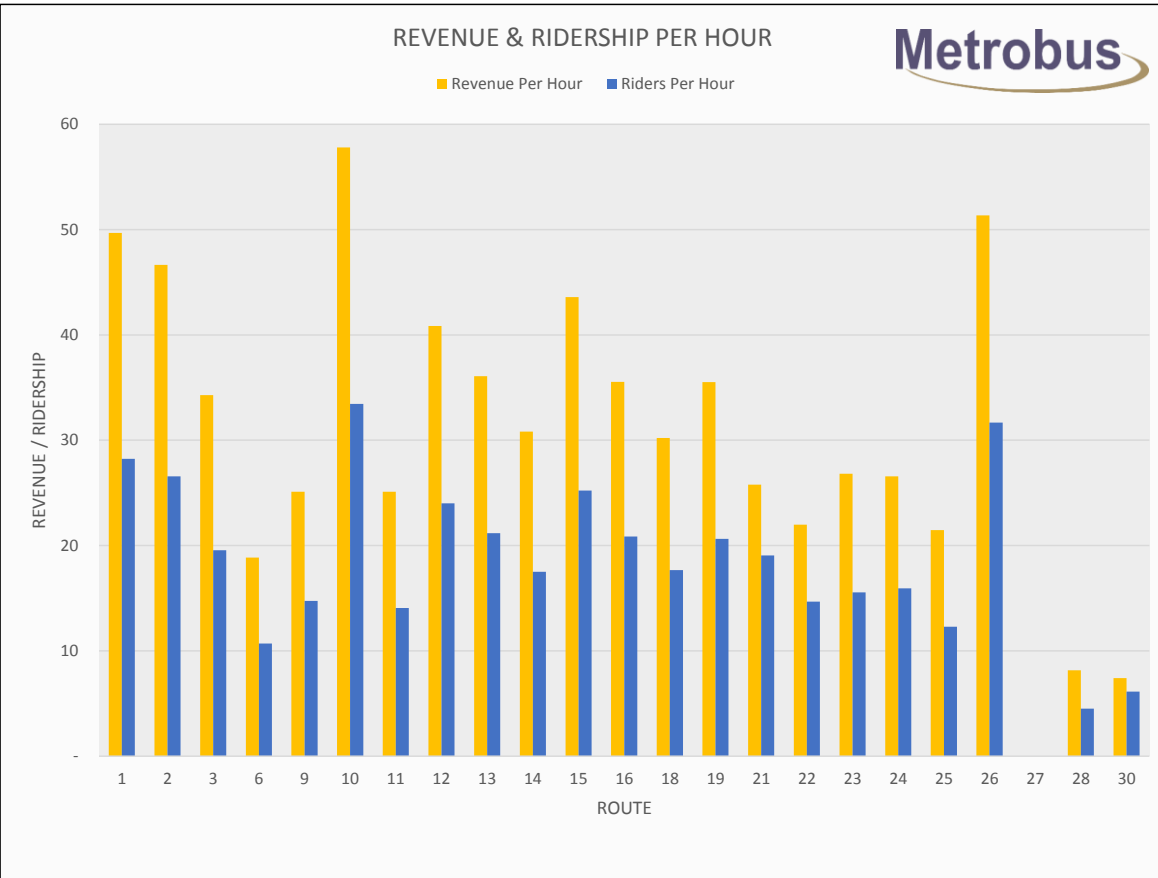
KEY PERFORMANCE INDICATORS	3 MTHS 2020	3 MTHS 2019	TOTAL 2019	TOTAL 2018	TOTAL 2017	TOTAL 2016	TOTAL 2015
PASSENGERS PER HOUR	23.03	23.56	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	13.83	14.62	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.6%	31.9%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.79	26.02	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	1.75	1.92	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	41.57	46.09	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	6.99	6.59	6.44	6.97	6.99	6.95	6.78

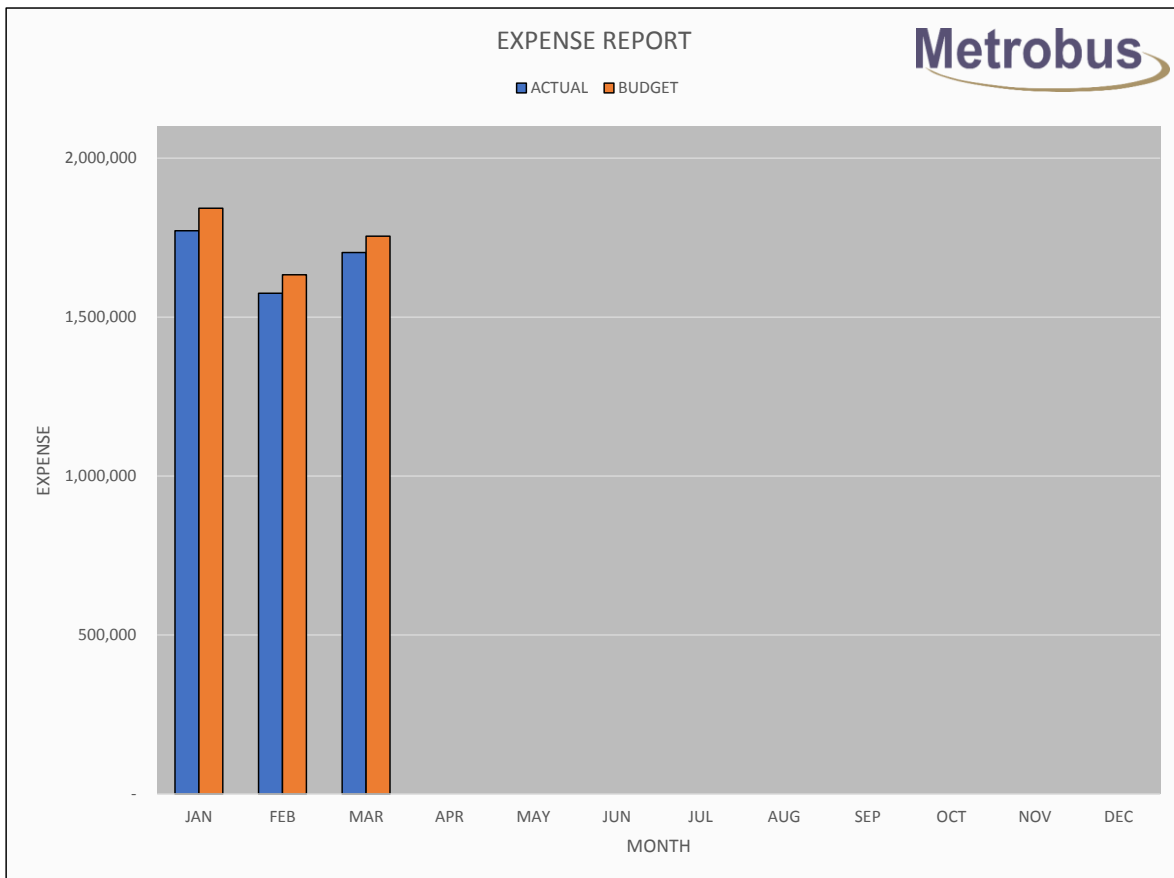
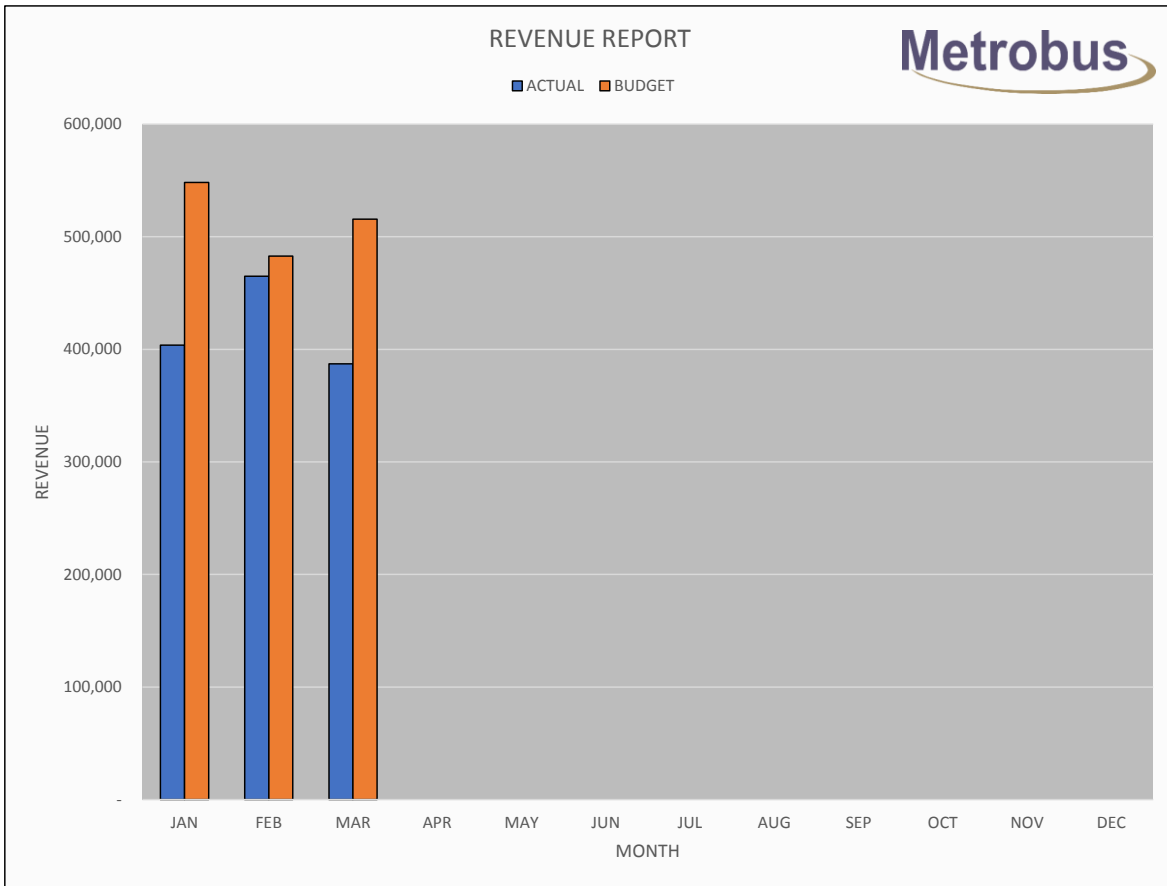
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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MARCH, 2020

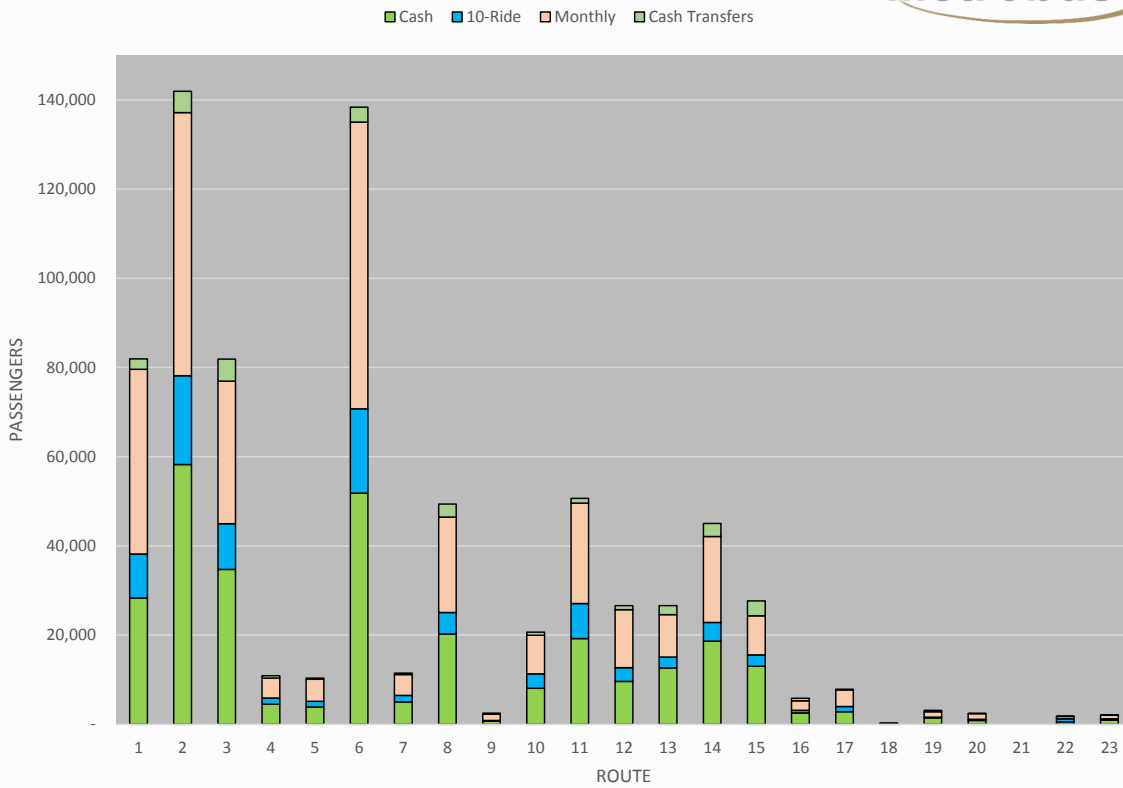


KEY PERFORMANCE INDICATORS	3 MTHS 2020	% of Paid Trips	3 MTHS 2019	% of Paid Trips	TOTAL 2018	% of Paid Trips	TOTAL 2018	% of Paid Trips	TOTAL 2017	% of Paid Trips	TOTAL 2016	% of Paid Trips	TOTAL 2015	% of Paid Trips
BUS TRIPS	17,963	60.7%	23,722	58.4%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	10,127	34.2%	15,030	37.0%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	28,090		38,752		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	1,522	5.1%	1,862	4.6%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	29,612		40,614		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	25,722	86.9%	16,461	40.5%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	3,230	10.9%	4,282	10.5%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%





TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIO
					YTD
1	2,817.76		\$139,973.80	\$454,738.61	30.8%
2	5,161.87		\$240,838.36	\$831,990.39	28.9%
3	3,935.63		\$134,950.62	\$634,235.12	21.3%
6	969.34		\$18,270.46	\$153,862.78	11.9%
9	686.03		\$17,217.79	\$110,648.31	15.6%
10	4,036.81		\$233,312.56	\$650,723.34	35.9%
11	794.26		\$19,951.02	\$127,951.91	15.6%
12	1,936.48		\$79,080.62	\$312,410.72	25.3%
13	108.51		\$3,916.14	\$17,700.08	22.1%
14	1,140.87		\$35,164.64	\$183,797.28	19.1%
15	1,964.73		\$85,630.49	\$316,941.32	27.0%
16	1,233.15		\$43,824.68	\$198,600.85	22.1%
18	1,390.90		\$42,029.50	\$224,019.89	18.8%
19	2,039.94		\$72,434.98	\$328,986.24	22.0%
21	1,275.54	\$182,636.84	\$32,891.25	\$205,461.69	16.0%
22	359.34	\$66,990.68	\$7,899.59	\$57,949.83	13.6%
23	494.00		\$13,248.64	\$79,498.08	16.7%
24	16.58		\$440.52	\$2,708.22	16.3%
25	228.12		\$4,897.49	\$36,975.89	13.2%
26	75.00		\$3,850.91	\$12,233.63	31.5%
27	0.00	\$0.00	\$0.00	\$0.00	
28	383.81	\$21,250.00	\$3,129.13	\$31,287.00	10.0%
30	330.37	\$64,510.15	\$2,447.75	\$54,836.44	4.5%
	31,379.04	\$335,387.67	\$1,235,400.93	\$5,027,557.60	24.6%

