



St. John's  
Transportation  
Commission

March 31

2020

---

QUARTER 1 FINANCIAL STATEMENTS

Issued: APRIL 24, 2020

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

## Overview of Q1: January – March, 2020

1. Due to state of emergency, transit service was suspended for the period January 17<sup>th</sup> – January 24<sup>th</sup> inclusive. Free fares were offered for a two-week period January 25<sup>th</sup> – February 7<sup>th</sup> to encourage residents to use public transit to reduce vehicles and pedestrians on the road while city crews continued cleanup. Ridership for the two-week period was up approximately 38% over the same period in 2019.
2. Effective March 1<sup>st</sup>, changes to Route 6 came into effect commencing service to the Galway Commercial area.
3. Effective March 2<sup>nd</sup>, the age to ride free was increased from under 5 to under 12 years of age.
4. The route changes approved to be implemented in September 2020, including improvements to the Frequent Transit Network, are on schedule.
5. The launch of the free pass program for Income Support Recipients has been delayed due to COVID-19.
6. Response to COVID-19:

### **METROBUS:**

- a. As schools closed and businesses reduced staff, ridership started to drop the week of March 16<sup>th</sup>.
- b. March 23<sup>rd</sup>, express routes 13, 24 and 26 were discontinued.
- c. March 24<sup>th</sup>, the General Manager and Chair had a conference call with City EMO staff and Eastern Health to discuss the role of public transit as an essential service.
- d. March 30<sup>th</sup>, a reduced service schedule was introduced to reflect the significant drop in ridership. Currently, ridership has declined 80-85%.
- e. March 31<sup>st</sup>, the first Lexan barrier was installed on a bus for testing. This barrier is installed between the farebox and the driver seating compartment to provide protection for the operators. Testing and feedback was positive and installation in buses commenced April 3<sup>rd</sup>. Installation on all buses has been completed. Based on feedback from operators, this barrier significantly reduces their stress on the road.
- f. The General Manager attends a weekly CUTA COVID-19 webinar for transit systems across Canada to discuss and share challenges and best practices in transit's response to COVID-19.
- g. In accordance with pandemic planning and public health orders, a robust employee communication campaign was initiated, and safety precautions were implemented in various areas to support efforts related to social distancing, hand washing and staying at home if ill. This included emergency hiring of additional utility wash workers to provide deep cleaning of the buses on a nightly basis.
- h. Self-isolation protocols for employees returning from international and interprovincial travel were implemented, along with working from home options, staggering of hours and schedules, implementation of redundant shifts, OH&S procedures and response kits were put in place in case of a suspected case of Covid-19 on site. With the cooperation of the Union, employees at high risk due to personal factors have been able to mitigate their risk of exposure to the virus.

### **GOBUS:**

- a. Third party assessments in accordance with the newly implemented eligibility criteria has been suspended.
- b. The Manager, Accessible Services, Donna Power, attends a weekly COVID-19 webinar for paratransit systems across the country.
- c. Ridership down about 85%.
- d. As a result of a MVT staff member testing positive for COVID-19 on March 25<sup>th</sup>, all staff were sent to self-isolation for 14 days. All scheduled trips were delegated to Newfound Taxi as of March 26<sup>th</sup>. Phone lines were redirected to dispatch staff working from home. GoBus service was able to continue uninterrupted. GoBus returned to service on April 13<sup>th</sup>.

**ST. JOHN'S TRANSPORTATION COMMISSION**

QUARTERLY RESULTS SUMMARY 2020

For the Quarter Ended March 31, 2020



	JAN	FEB	MAR	Q1	YEAR TO DATE	BUDGET	VARIANCE	%
SJMC subsidy	1,278,240	1,131,890	1,096,400	3,506,530	3,506,530	3,262,720	243,810	7.5%
Passenger revenue	403,684	465,013	387,088	1,255,785	1,255,785	1,546,720	-290,935	-18.8%
Mount Pearl revenue	68,549	87,163	93,915	249,627	249,627	259,540	-9,913	-3.8%
Paradise revenue	17,517	23,026	23,967	64,510	64,510	70,200	-5,690	-8.1%
Transit advertising revenue	15,777	8,476	14,350	38,603	38,603	36,750	1,853	5.0%
The Link revenue	0	0	0	0	0	0	0	
Community Bus revenue	9,717	8,960	5,703	24,380	24,380	24,990	-610	-2.4%
Other	17,041	13,016	7,851	37,908	37,908	30,000	7,908	26.4%
<b>Total Revenues</b>	<b>1,810,525</b>	<b>1,737,544</b>	<b>1,629,274</b>	<b>5,177,343</b>	<b>5,177,343</b>	<b>5,230,920</b>	<b>-53,577</b>	<b>-1.0%</b>
Operators salaries	516,945	417,247	455,834	1,390,026	1,390,026	1,393,110	3,084	0.2%
Operations salaries	129,900	99,623	108,338	337,861	337,861	336,870	-991	-0.3%
Diesel fuel expense	130,305	159,966	143,849	434,120	434,120	533,970	99,850	18.7%
Advertising expense	9,891	12,223	9,326	31,440	31,440	33,690	2,250	6.7%
Transit advertising expense	8,226	6,165	7,639	22,030	22,030	23,570	1,540	6.5%
The Link expense	0	0	0	0	0	0	0	
Community Bus expense	8,278	8,462	9,147	25,887	25,887	25,290	-597	-2.4%
Other	30,625	27,346	33,812	91,783	91,783	89,870	-1,913	-2.1%
<b>Total Operations</b>	<b>834,170</b>	<b>731,032</b>	<b>767,945</b>	<b>2,333,147</b>	<b>2,333,147</b>	<b>2,436,370</b>	<b>103,223</b>	<b>4.2%</b>
Garage salaries	211,654	166,994	177,612	556,260	556,260	583,430	27,170	4.7%
Wash salaries	30,095	23,742	35,672	89,509	89,509	82,210	-7,299	-8.9%
Stock parts, tires & lubricants	55,448	58,713	79,807	193,968	193,968	170,290	-23,678	-13.9%
Building & yards	9,974	21,781	7,025	38,780	38,780	36,550	-2,230	-6.1%
Utilities	54,007	45,849	45,619	145,475	145,475	147,300	1,825	1.2%
Other	22,298	23,256	65,104	110,658	110,658	130,840	20,182	15.4%
<b>Total Maintenance</b>	<b>383,476</b>	<b>340,335</b>	<b>410,839</b>	<b>1,134,650</b>	<b>1,134,650</b>	<b>1,150,620</b>	<b>15,970</b>	<b>1.4%</b>
Administration salaries	87,860	70,999	70,759	229,618	229,618	228,280	-1,338	-0.6%
Payroll tax	19,743	16,283	16,758	52,784	52,784	52,800	16	0.0%
Benefits	152,592	138,404	142,870	433,866	433,866	440,610	6,744	1.5%
Pension expense	124,113	105,448	105,477	335,038	335,038	342,630	7,592	2.2%
Fleet insurance	26,828	26,952	26,828	80,608	80,608	86,760	6,152	7.1%
Other	32,678	36,139	52,778	121,595	121,595	125,630	4,035	3.2%
<b>Total Finance &amp; Admin</b>	<b>443,814</b>	<b>394,225</b>	<b>415,470</b>	<b>1,253,509</b>	<b>1,253,509</b>	<b>1,276,710</b>	<b>23,201</b>	<b>1.8%</b>
Loan interest expense	13,418	12,147	12,123	37,688	37,688	44,720	7,032	15.7%
Bank loan payments	97,000	97,000	97,000	291,000	291,000	322,500	31,500	9.8%
<b>Total Debt</b>	<b>110,418</b>	<b>109,147</b>	<b>109,123</b>	<b>328,688</b>	<b>328,688</b>	<b>367,220</b>	<b>38,532</b>	<b>10.5%</b>
<b>METROBUS Surplus/(Cost)</b>	<b>38,647</b>	<b>162,805</b>	<b>-74,103</b>	<b>127,349</b>	<b>127,349</b>	<b>0</b>	<b>127,349</b>	
Ridership	228,072	293,617	200,818	722,507	722,507	811,009	-88,502	-10.9%
Kilometers	184,703	241,121	259,523	685,347	685,347	770,202	-84,855	-11.0%
Hours	8,814	11,640	12,358	32,812	32,812	36,422	-3,610	-9.9%
Diesel litres	116,676	153,352	156,611	426,639	426,639	463,234	-36,595	-7.9%

**ST. JOHN'S TRANSPORTATION COMMISSION**

QUARTERLY RESULTS SUMMARY 2020

For the Quarter Ended March 31, 2020



	JAN	FEB	MAR	Q1	YEAR TO DATE	BUDGET	VARIANCE	%
SJMC subsidy	378,190	379,220	413,550	1,170,960	1,170,960	1,160,040	10,920	0.9%
Pass sales	17,380	20,171	12,605	50,156	50,156	73,000	-22,844	-31.3%
Mount Pearl admin fee	5,740	4,650	4,850	15,240	15,240	17,180	-1,940	-11.3%
Government grant	7,875	7,875	7,875	23,625	23,625	23,700	-75	-0.3%
<b>Total Revenue GOBUS</b>	<b>409,185</b>	<b>411,916</b>	<b>438,880</b>	<b>1,259,981</b>	<b>1,259,981</b>	<b>1,273,920</b>	<b>-13,939</b>	<b>-1.1%</b>
MVT subsidy	266,741	358,794	222,111	847,646	847,646	1,156,800	309,154	26.7%
Administration salaries	12,637	9,962	9,693	32,292	32,292	32,820	528	1.6%
Payroll tax	254	200	195	649	649	650	1	0.2%
Benefits	1,450	1,146	1,121	3,717	3,717	3,500	-217	-6.2%
Pension expense	813	650	650	2,113	2,113	1,970	-143	-7.3%
Professional fees	1,862	621	1,700	4,183	4,183	4,760	577	12.1%
Computer expense	6,508	1,280	2,842	10,630	10,630	8,100	-2,530	-31.2%
Other	3,315	4,761	3,775	11,851	11,851	13,710	1,859	13.6%
	<b>293,580</b>	<b>377,414</b>	<b>242,087</b>	<b>913,081</b>	<b>913,081</b>	<b>1,222,310</b>	<b>309,229</b>	<b>25.3%</b>
Loan interest expense	1,276	1,138	1,119	3,533	3,533	3,610	77	2.1%
Bank loan payments	16,000	16,000	16,000	48,000	48,000	48,000	0	0.0%
<b>Total Debt</b>	<b>17,276</b>	<b>17,138</b>	<b>17,119</b>	<b>51,533</b>	<b>51,533</b>	<b>51,610</b>	<b>77</b>	<b>0.1%</b>
<b>GOBUS Surplus/(Cost)</b>	<b>98,329</b>	<b>17,364</b>	<b>179,674</b>	<b>295,367</b>	<b>295,367</b>	<b>0</b>	<b>295,367</b>	

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2020



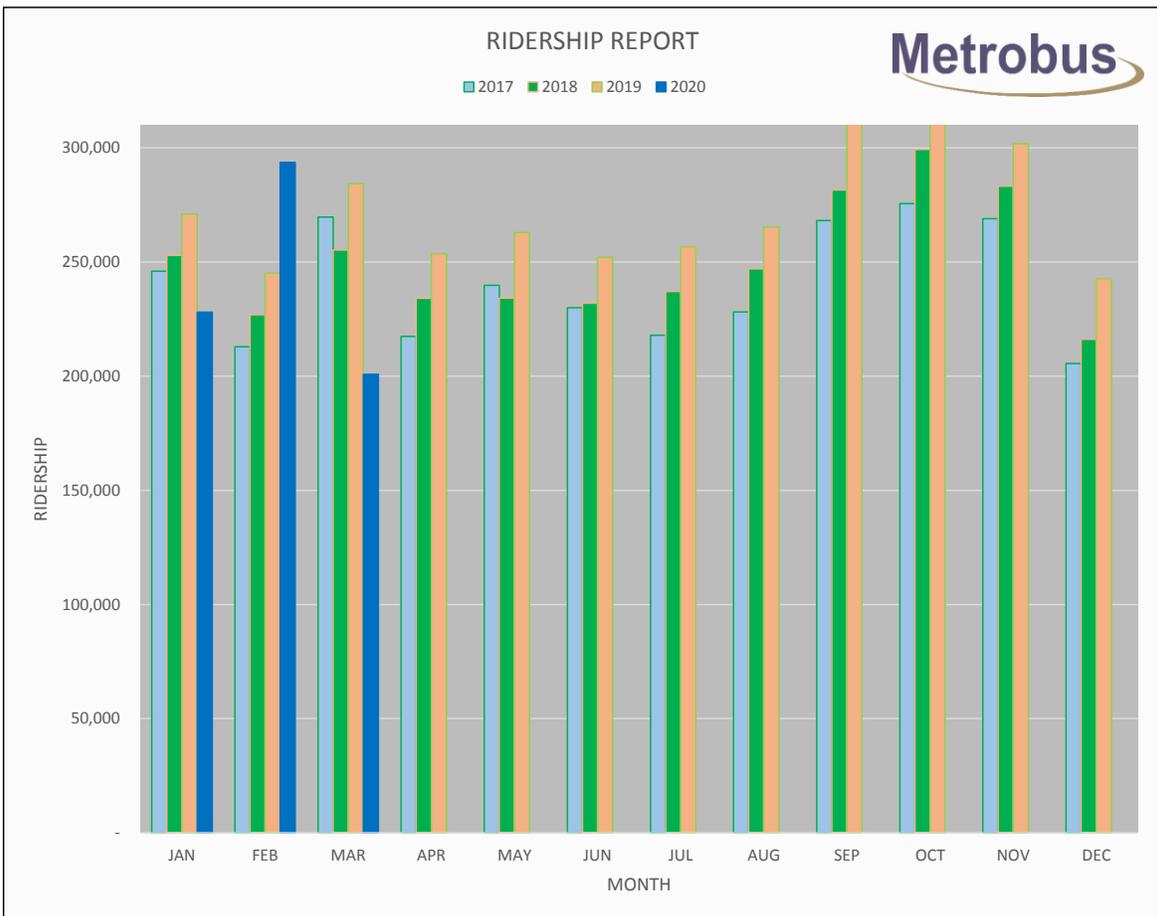
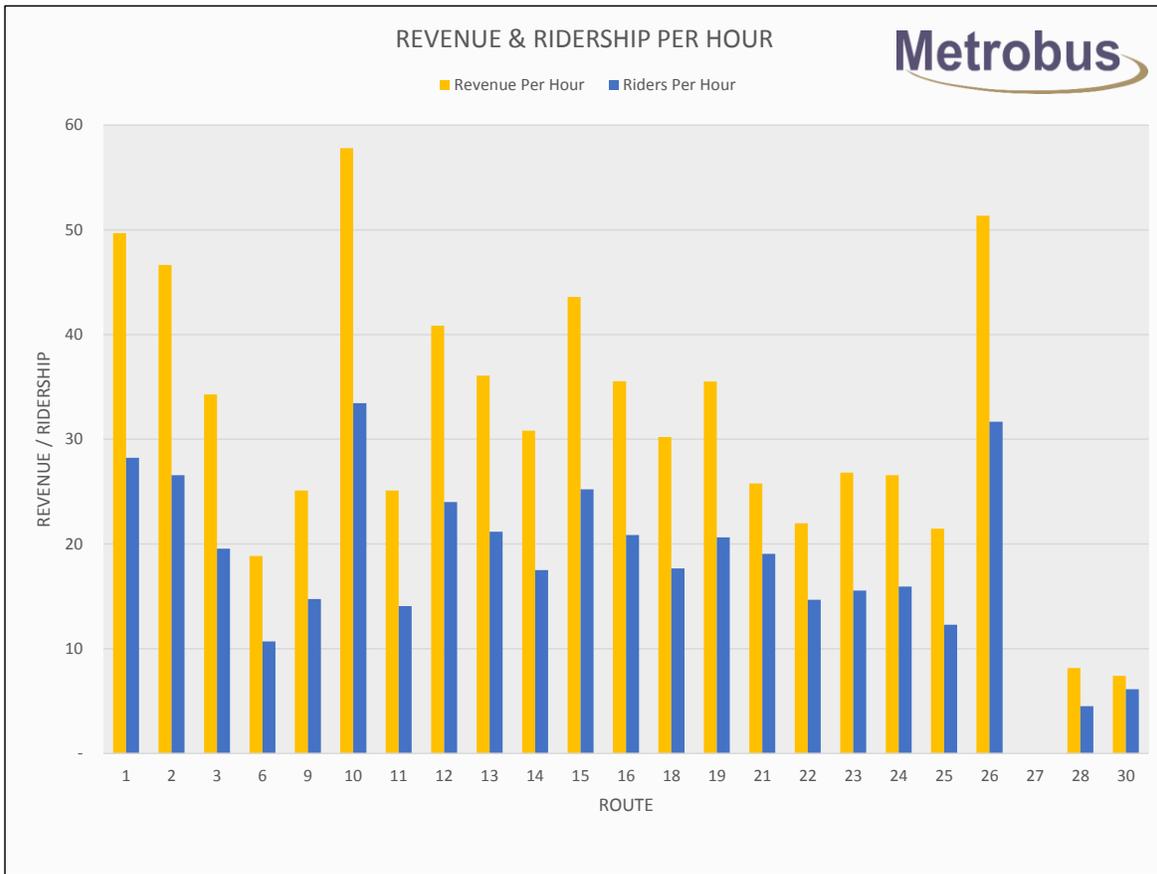
KEY PERFORMANCE INDICATORS	3 MTHS	3 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2020	2019	2019	2018	2017	2016	2015
PASSENGERS PER HOUR	23.03	23.56	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	13.83	14.62	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.6%	31.9%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.79	26.02	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	1.75	1.92	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	41.57	46.09	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	6.99	6.59	6.44	6.97	6.99	6.95	6.78

4

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2020



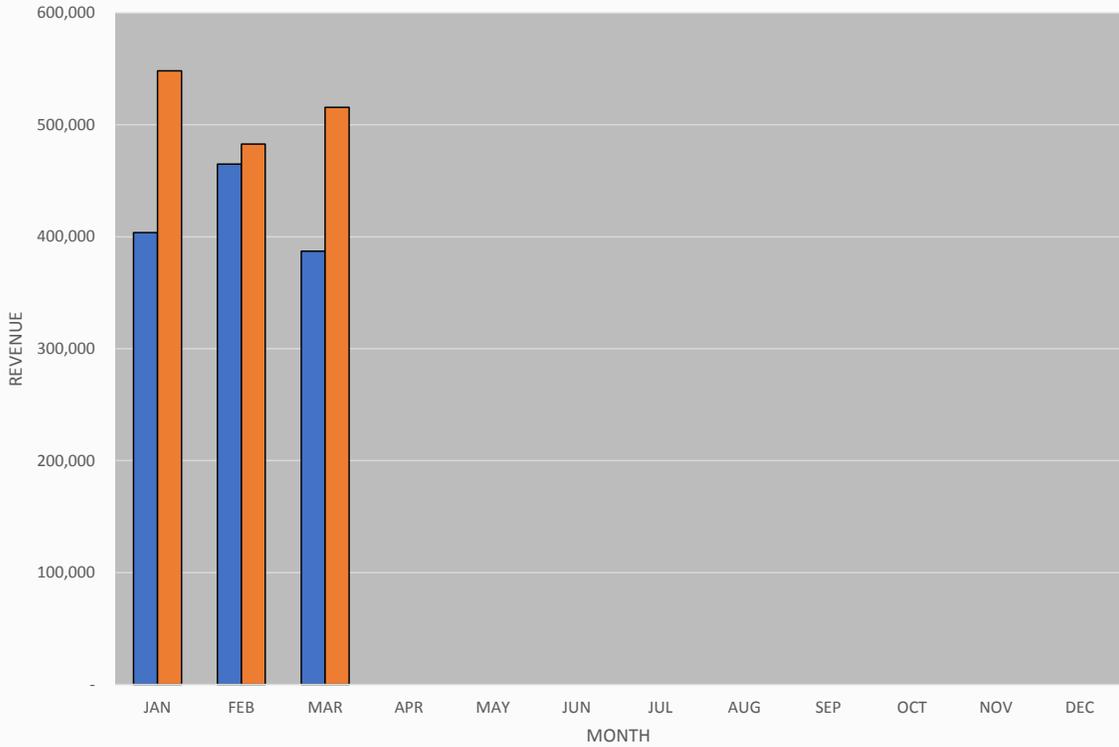
KEY PERFORMANCE INDICATORS	3 MTHS	% of	3 MTHS	% of	TOTAL	% of								
	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips	2015	Paid Trips
BUS TRIPS	17,963	60.7%	23,722	58.4%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	10,127	34.2%	15,030	37.0%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
<b>TOTAL TRIPS</b>	<b>28,090</b>		<b>38,752</b>		<b>156,097</b>		<b>141,840</b>		<b>121,878</b>		<b>108,411</b>		<b>98,282</b>	
NO SHOWS	1,522	5.1%	1,862	4.6%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
<b>TOTAL PAID TRIPS</b>	<b>29,612</b>		<b>40,614</b>		<b>162,082</b>		<b>148,672</b>		<b>129,352</b>		<b>116,816</b>		<b>105,340</b>	
CANCELLATIONS	25,722	86.9%	16,461	40.5%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	3,230	10.9%	4,282	10.5%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%



REVENUE REPORT



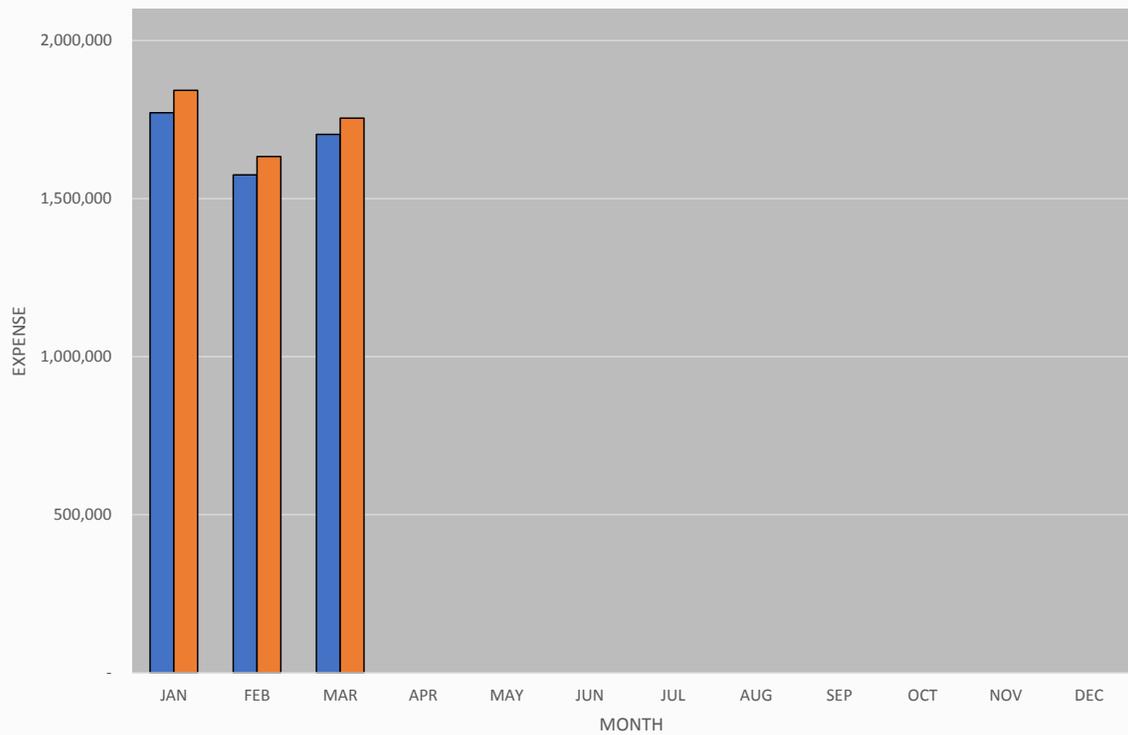
■ ACTUAL ■ BUDGET



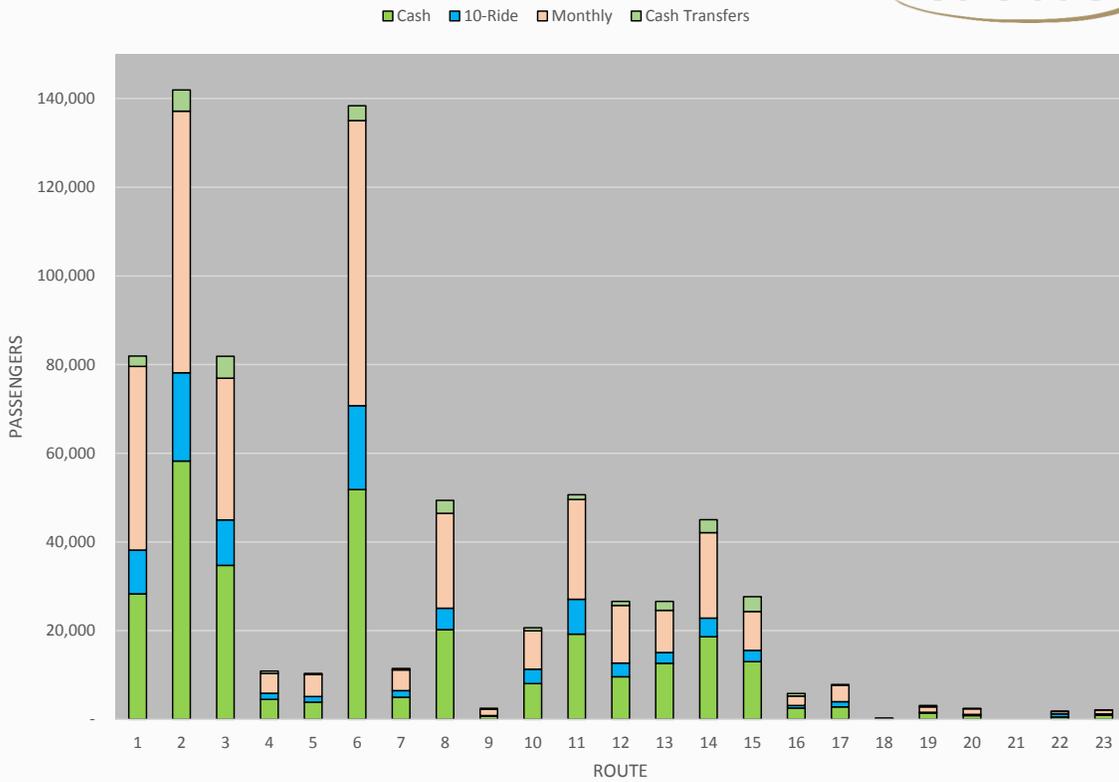
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIO
					YTD
1	2,817.76		\$139,973.80	\$454,738.61	30.8%
2	5,161.87		\$240,838.36	\$831,990.39	28.9%
3	3,935.63		\$134,950.62	\$634,235.12	21.3%
6	969.34		\$18,270.46	\$153,862.78	11.9%
9	686.03		\$17,217.79	\$110,648.31	15.6%
10	4,036.81		\$233,312.56	\$650,723.34	35.9%
11	794.26		\$19,951.02	\$127,951.91	15.6%
12	1,936.48		\$79,080.62	\$312,410.72	25.3%
13	108.51		\$3,916.14	\$17,700.08	22.1%
14	1,140.87		\$35,164.64	\$183,797.28	19.1%
15	1,964.73		\$85,630.49	\$316,941.32	27.0%
16	1,233.15		\$43,824.68	\$198,600.85	22.1%
18	1,390.90		\$42,029.50	\$224,019.89	18.8%
19	2,039.94		\$72,434.98	\$328,986.24	22.0%
21	1,275.54	\$182,636.84	\$32,891.25	\$205,461.69	16.0%
22	359.34	\$66,990.68	\$7,899.59	\$57,949.83	13.6%
23	494.00		\$13,248.64	\$79,498.08	16.7%
24	16.58		\$440.52	\$2,708.22	16.3%
25	228.12		\$4,897.49	\$36,975.89	13.2%
26	75.00		\$3,850.91	\$12,233.63	31.5%
27	0.00	\$0.00	\$0.00	\$0.00	
28	383.81	\$21,250.00	\$3,129.13	\$31,287.00	10.0%
30	330.37	\$64,510.15	\$2,447.75	\$54,836.44	4.5%
	<b>31,379.04</b>	<b>\$335,387.67</b>	<b>\$1,235,400.93</b>	<b>\$5,027,557.60</b>	<b>24.6%</b>

