


BID APPROVAL NOTE

Bid #	2019178		
Bid Name	Supply and Delivery of Janitorial Products		
Department	Public Works	Division	Various
Budget Code	Charged to various user department operating budgets as required		
Source of Funding	<input checked="" type="radio"/> Operating <input type="radio"/> Capital <input type="radio"/> Multiyear Capital		
Purpose	The open call is to provide Janitorial Products to Public Works. These items will be stocked in the City's central stores to ensure accessibility on an as required basis.		
Results	<input checked="" type="radio"/> As attached <input type="radio"/> As noted below		
	Vendor Name		Bid Amount
Expected Value	<input type="radio"/> As above <input checked="" type="radio"/> Value shown is an estimate only for a 1 year period. The City does not guarantee to buy any specific quantities or dollar value.		
Contract Duration	7 months, option to extend for two additional 1 year periods.		
Bid Exception	<input checked="" type="radio"/> None <input type="radio"/> Contract Award Without Open Call <input type="radio"/> Professional Services		
Recommendation	This open call contains three sections, two of which are awarded in whole and one which is awarded item by item. It is recommended to award this open call to the lowest qualified bidders meeting specifications for the Supply and Delivery of Janitorial Products, as per the Public Procurement Act.		
Supply Chain Buyer	Jessica Squires		
Supply Chain Manager		Date	19 10 10
Deputy City Manager*		Date	

*Only required for a bid exception (contract award without open call or professional services).

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The following section was awarded item by item:

Table	Vendor	Amount
Section 1 - Janitorial Supplies	Fastenal Canada, Ltd	\$ 21,786.09
	Rockwater Professional Products	\$ 16,102.56
	Rock Safety Industrial Ltd.	\$ 6,302.82
	FJ Wadden & Sons Ltd.	\$ 3,896.16
	B and B Sales	\$ 407.55
	Total:	\$ 48,495.18

The following sections were awarded in whole:

Table	Vendor	Amount
Section 2 - Toilet Paper and Paper Towel	Best Dispensers Ltd	\$ 13,785.53
Section 3 - Garbage Bags	Rockwater Professional Products	\$ 36,225.10

Vendor Award Totals	Rockwater Professional Products	\$ 52,327.66
	Fastenal Canada, Ltd	\$ 21,786.09
	Best Dispensers Ltd	\$ 13,785.53
	Rock Safety Industrial Ltd.	\$ 6,302.82
	FJ Wadden & Sons Ltd.	\$ 3,896.16
	B and B Sales	\$ 407.55
	Annual Total:	\$ 98,505.81
	Contract Total (3 years):	\$ 295,517.43

2019178 - Supply and Delivery of Janitorial Products - Section 1

				Best Dispensers Ltd		B and B Sales limited		FJ WADDEN & SONS LTD.		Fastenal Canada, Ltd.		Rockwater Professional Products		Peter Pan Sales Ltd.		Rock Safety Industrial Ltd.	
Item #	Item Description	UOM	Usage	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
111591	CLEANER HAND NATURAL KLEEN ORANGE 4.75L # 043 WITH PUMICE	EA	60			\$ 26.70	\$1,602.00	\$ 21.45	\$1,287.00	\$ 19.37	\$1,162.20	<u>\$ 15.45</u>	<u>\$927.00</u>			\$ 16.95	\$1,017.00
112847	MOP YAGHT C/W HANDLE (225 G)	EA	1			\$ 4.50	\$4.50			\$ 13.21	\$13.21	<u>\$ 3.98</u>	<u>\$3.98</u>			\$ 5.95	\$5.95
112904	CLEANER FLR DEGRSER CITROSCLN/DUSTBANE SURFC KLEEN+ 20L PAIL	EA	14			\$ 69.20	\$968.80	\$ 48.30	\$676.20	\$ 61.77	\$864.78	\$ 38.55	\$539.70			<u>\$ 33.33</u>	<u>\$466.62</u>
112938	CLEANER TILE BATHROOM TILEX 475ML	EA	129							\$ 4.32	\$557.28	<u>\$ 3.05</u>	<u>\$393.45</u>			\$ 3.99	\$514.71
113936	CREAM SKIN STEALTH 8 OZ	EA	71									<u>\$ 5.85</u>	<u>\$415.35</u>			\$ 13.99	\$993.29
1410	SOAPHAND WATERLESS "GEL" ANTISEPTIC 4 OZ ISAGEL ETHYL ALCHL/NO RINSE	EA	569							\$ 2.53	\$1,439.57	\$ 2.19	\$1,246.11			<u>\$ 1.94</u>	<u>\$1,103.86</u>
1861	CLEANER BAKING SODA 250G CLEAN/NEUTRAL BATT CONNECTORS	EA	1									\$ 4.95	\$4.95			<u>\$ 1.95</u>	<u>\$1.95</u>
3482	CLEANER DEGREASER 4L ECO-MAX# EMAX40004 PRISM CHEMICALS	EA	9					\$ 14.95	\$134.55	\$ 12.80	\$115.20	\$ 12.90	\$116.10			<u>\$ 11.90</u>	<u>\$107.10</u>
3483	CLEANER DEGREASER BREAK-UP 1.5L D2.4 HOSE QUICK CONN.JOHNSTON	EA	80					<u>\$ 3.02</u>	<u>\$241.60</u>	\$ 134.15	\$10,732.00	\$ 77.85	\$6,228.00			\$ 19.99	\$1,599.20
3484	WIPE DISINFECTANT CLNR 160 SHT JOHNSON VIROX 5RTU 53810	PKG	327			\$ 12.30	\$4,022.10	<u>\$ 10.00</u>	<u>\$3,270.00</u>	\$ 13.15	\$4,300.05	\$ 18.85	\$6,163.95			\$ 16.99	\$5,555.73
3485	CLEANER GLASS/MULTI PUR 1.5L JOHNSON GLANCE HOSE QUICK CONN	EA	2					<u>\$ 2.40</u>	<u>\$4.80</u>	\$ 43.50	\$87.00	\$ 39.50	\$79.00			\$ 47.50	\$95.00
3486	POLISH 3M SS CLEAN/POLISH 600 SPR/TIN	EA	85			\$ 10.45	\$888.25			\$ 10.84	\$921.40	<u>\$ 8.05</u>	<u>\$684.25</u>			\$ 9.99	\$849.15
3487	CLEANER GEN PURPOSE 5L JOHNSON G P FWD QUICK CONNECT ATTACH	EA	6							\$ 41.13	\$246.78	\$ 99.50	\$597.00			<u>\$ 27.75</u>	<u>\$166.50</u>
3489	CLEANER GEN PURPOSE 5L JOHNSON STRIDE QUICK CONN ATTACH	EA	31							\$ 186.45	\$5,779.95	<u>\$ 89.45</u>	<u>\$2,772.95</u>			\$ 119.00	\$3,689.00
3490	DISINFECTANT 1.5L VIREX Z56 JOHNSON (HOSE QUICK CONNECT)	EA	46					<u>\$ 3.01</u>	<u>\$138.46</u>	\$ 197.81	\$9,099.26	\$ 39.85	\$1,833.10			\$ 29.99	\$1,379.54
3492	SANITIZER HAND 1L REFILL PURELL	EA	23							\$ 14.16	\$325.68	\$ 12.45	\$286.35			<u>\$ 12.00</u>	<u>\$276.00</u>
3760	TOWEL MULTIPURPOSE CLOTH T90 CNTR PULL TORK SPEEDY AUTO 550137	EA	90	\$ 12.88	\$1,159.20							<u>\$ 7.75</u>	<u>\$697.50</u>			\$ 18.47	\$1,662.30
45328	BROOM PUSH POLY PRO FIBRE 36"C/W HANDLE	EA	11			\$ 22.80	\$250.80			\$ 27.01	\$297.11	\$ 20.45	\$224.95			<u>\$ 15.65</u>	<u>\$172.15</u>
47407	COMPOUND SWEEPING SUPER EFFICACE 20KG	BOX	19			\$ 13.45	\$255.55	<u>\$ 12.70</u>	<u>\$241.30</u>	\$ 12.96	\$246.24	\$ 22.00	\$418.00			\$ 15.65	\$297.35
52985	CLEANER PINE DISINFECTANT/DEODORANT 4L "FACTORY SEALED"	EA	254			\$ 17.95	\$4,559.30	\$ 9.35	\$2,374.90	<u>\$ 7.40</u>	<u>\$1,879.60</u>	\$ 13.75	\$3,492.50			\$ 38.10	\$9,677.40
53249	POLISH FURNITURE SPRAY 350G	EA	1			\$ 5.50	\$5.50			\$ 5.14	\$5.14	\$ 7.95	\$7.95			<u>\$ 4.99</u>	<u>\$4.99</u>
57091	TISSUE TOILET SM 1 PLY 1000 SHTS 48 RL/CASE	RL	5280	\$ 0.64	\$3,368.11			\$ 0.73	\$3,854.40	\$ 1.12	\$5,913.60	<u>\$ 0.55</u>	<u>\$2,904.00</u>	\$ 0.60	\$3,150.58	\$ 0.74	\$3,907.20
58180	COMPOUNDABSORBING OIL-DRI #11001 12.5KG CLAY BASED ONLY NO SUBSTIT	BAG	1174							<u>\$ 8.89</u>	<u>\$10,436.86</u>	\$ 12.85	\$15,085.90			\$ 9.95	\$11,681.30
63628	CLEANER HAND SMALL BLUELABEL 400G	EA	18									<u>\$ 5.95</u>	<u>\$107.10</u>			\$ 9.00	\$162.00
63867	CLEANER HAND LARGE BLUELABEL 2KG	EA	13									<u>\$ 14.25</u>	<u>\$185.25</u>			\$ 28.00	\$364.00
70870	RAG WIPING 100% FLEECY 25 LB BAG 40 PER SKID	BAG	467			\$ 14.80	\$6,911.60			<u>\$ 12.99</u>	<u>\$6,066.33</u>	\$ 15.25	\$7,121.75			\$ 27.00	\$12,609.00
76216	DEODORANT LIQUID DISAPPEAR 750ML	EA	416			\$ 7.15	\$2,974.40			\$ 7.43	\$3,090.88	<u>\$ 2.95</u>	<u>\$1,227.20</u>			\$ 12.99	\$5,403.84
83014	INSECTICIDE SPRAY HORNET KILLER 350G	EA	97							<u>\$ 7.08</u>	<u>\$686.76</u>	\$ 8.95	\$868.15			\$ 8.42	\$816.74
89144	CLEANER SODIUM HYPOCHLORITE NOT TO EXC 3% JAVEX HARMONIE 3.6L	EA	1170					\$ 4.39	\$5,136.30			<u>\$ 2.75</u>	<u>\$3,217.50</u>			\$ 5.18	\$6,060.60
92205	TOWEL INDUSTRIAL PAPER A-TORK	RL	310							<u>\$ 7.49</u>	<u>\$2,321.90</u>	\$ 7.75	\$2,402.50			\$ 9.20	\$2,852.00
S00199	SOAP HAND CERTAINTY CLEARLY GREEN 1L REFILL	BAG	459							\$ 12.16	\$5,581.44	<u>\$ 5.45</u>	<u>\$2,501.55</u>			\$ 44.80	\$20,563.20
S00277	CLEANER LYSOL DISINFECTANT	EA	7			\$ 9.05	\$63.35			\$ 6.03	\$42.21	\$ 7.15	\$50.05			<u>\$ 5.95</u>	<u>\$41.65</u>
S00886	CLEANER CASCADE ACTION PACS	EA	160							\$ 11.97	\$1,915.20	<u>\$ 0.22</u>	<u>\$34.88</u>			\$ 1.69	\$270.40
S01491	DISPENSER PUMP - HAND CLEANER #10H	EA	5			<u>\$ 2.15</u>	<u>\$10.75</u>					\$ 3.95	\$19.75			\$ 29.00	\$145.00
S01747	TOWEL PAPER FOLDED 09120 M F 10 X 400 PART # 111110-620	CS	14	\$ 21.77	\$304.78					<u>\$ 3.54</u>	<u>\$49.56</u>	\$ 22.85	\$319.90			\$ 21.50	\$301.00
S02291	TOWEL TORK LINTFREE WHITE	EA	23									\$ 14.15	\$325.45			<u>\$ 13.90</u>	<u>\$319.70</u>
S02601	TABLECLOTH 40" X 300' WH L-006 BANQUET ROLL	EA	171			\$ 34.20	\$5,848.20	\$ 39.64	\$6,778.44	\$ 23.19	\$3,965.49	\$ 39.90	\$6,822.90	\$ 34.98	\$5,981.58	<u>\$ 21.30</u>	<u>\$3,642.30</u>
S02701	DETERGENT DISH 18.9L (INDUSTRIAL DISHWASHER)	EA	14			\$ 71.40	\$999.60			<u>\$ 13.97</u>	<u>\$195.58</u>	\$ 64.45	\$902.30			\$ 69.00	\$966.00
S02703	CLEANER PUMICE GRILL STONE (SJRFD)	EA	25							<u>\$ 5.98</u>	<u>\$149.50</u>	\$ 25.60	\$640.00			\$ 11.44	\$286.00
S02704	SQUEEGEE FLOOR 24" RUBBER BLADE (SJRFD)	EA	32			<u>\$ 12.40</u>	<u>\$396.80</u>			\$ 24.98	\$799.36	\$ 17.30	\$553.60			\$ 13.97	\$447.04
S02983	DEGREASER SPRAY FX-9 1L BIODEGRADABLE	EA	4							\$ 8.27	\$33.08	<u>\$ 7.65</u>	<u>\$30.60</u>			\$ 72.43	\$289.72