



St. John's  
Transportation  
Commission

QUARTER 1

2022

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FINANCIAL RESULTS  
CITY COUNCIL REPORT

Issued: MAY 09, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

## Overview of Q1: January – March, 2022



### Highlights:

1. On January 3<sup>rd</sup>, Metrobus moved to a reduced schedule due to rising number of cases and the Province moving to modified Level 4 at 12:01 am on January 4<sup>th</sup>. Maintenance and supervisory staff moved to adjusted work schedules to create two separate shifts or “bubbles” and staff moved to rotating shifts and working from home where possible. The service reduction and shift adjustments enhanced our ability to maintain service levels in the event of increased Covid related employee absences.

On January 25<sup>th</sup>, Eastern Health increased the passenger limit from 19 passengers to a full seated load (it was reduced to 19 in December) in advance of Memorial University students returning to class on January 31<sup>st</sup> for all classes with fewer than 100 students. On January 31<sup>st</sup>, Metrobus returned to regular service and work schedules and introduced the new ZIP network.

2. Staff continued to work with Via Mobility, the software provider for the GoBus On Demand scheduling system, to address outstanding issues impacting customers. Progress has been made with the issues deemed as priority resolved. A few minor issues remain and are currently being addressed.
3. The radio system for both Metrobus and Public Works uses two towers: Kenmount Hill and CBC tower on Shea Heights. The City was notified in 2021 by CBC that they will be decommissioning the tower in Shea Heights in July of this year. A replacement tower in Shea Heights owned by NTV has been secured. The radio system will be moved to the NTV tower in June.
4. At the end of March, the price of diesel climbed to \$1.9408. The 2022 budget was based on \$1.19 resulting in an estimated deficit of \$1.1 million in 2022. This concern was raised to the Commission and Council who approved the overage in an effort not to increase fares or reduce service at this time. It will continue to be monitored and will be revisited to determine if changes are necessary.
5. In March, the City's internal auditors began an audit on the GoBus service. This will be the first internal audit since Metrobus had an internal audit on cash handling completed in 2019.
6. On March 18<sup>th</sup>, Transit Operator and Worker Appreciation Day was celebrated across Canada, Recognition of this day was shared through social media.
7. Metrobus is working with Edmundo Fausto on an electrification plan. Funding from infrastructure Canada has been approved for development of the plan for 80% of the cost up to \$250,000. Plans are also in place to install four chargers for electric vehicles on site.



**ST. JOHN'S TRANSPORTATION COMMISSION**

QUARTERLY RESULTS SUMMARY 2022

For the First Quarter Ended March 31, 2022



	JAN	FEB	MAR	1st QUARTER TOTAL	1st QUARTER BUDGET	VARIANCE	%
<b>METROBUS OPERATIONS</b>							
SJMC subsidy	1,114,550	1,077,070	1,374,010	<b>3,565,630</b>	<b>3,565,630</b>	0	0.0%
Passenger revenue	259,525	278,192	332,213	<b>869,930</b>	<b>974,400</b>	-104,470	-10.7%
Low Income pass revenue	163,205	163,240	163,205	<b>489,650</b>	<b>535,500</b>	-45,850	-8.6%
Mount Pearl revenue	86,159	81,761	93,442	<b>261,362</b>	<b>247,690</b>	13,672	5.5%
Paradise revenue	22,556	21,431	24,159	<b>68,146</b>	<b>68,520</b>	-374	-0.5%
Transit advertising revenue	9,230	6,245	12,364	<b>27,839</b>	<b>36,750</b>	-8,911	-24.2%
Community Bus revenue	978	1,473	1,751	<b>4,202</b>	<b>0</b>	4,202	#DIV/0!
Other	11,382	17,049	14,027	<b>42,458</b>	<b>30,000</b>	12,458	41.5%
<b>Total Revenues</b>	<b>1,667,585</b>	<b>1,646,461</b>	<b>2,015,171</b>	<b>5,329,217</b>	<b>5,458,490</b>	-129,273	-2.4%
Operators salaries	398,332	432,271	554,945	<b>1,385,548</b>	<b>1,434,620</b>	49,072	3.4%
Operations salaries	98,343	97,531	126,680	<b>322,554</b>	<b>329,320</b>	6,766	2.1%
Diesel fuel expense	191,056	220,469	293,044	<b>704,569</b>	<b>575,490</b>	-129,079	-22.4%
Advertising expense	4,957	4,587	4,090	<b>13,634</b>	<b>16,240</b>	2,606	16.0%
Transit advertising expense	6,200	6,467	7,952	<b>20,619</b>	<b>25,370</b>	4,751	18.7%
Community Bus expense	10,237	10,119	9,892	<b>30,248</b>	<b>0</b>	-30,248	#DIV/0!
Other	19,020	22,396	31,364	<b>72,780</b>	<b>79,660</b>	6,880	8.6%
<b>Total Operations</b>	<b>728,145</b>	<b>793,840</b>	<b>1,027,967</b>	<b>2,549,952</b>	<b>2,460,700</b>	-89,252	-3.6%
Garage salaries	167,106	169,878	232,616	<b>569,600</b>	<b>584,970</b>	15,370	2.6%
Wash salaries	27,043	26,415	36,938	<b>90,396</b>	<b>103,200</b>	12,804	12.4%
Stock parts, tires & lubricants	97,032	67,216	127,007	<b>291,255</b>	<b>261,710</b>	-29,545	-11.3%
Building & yards	30,953	116,238	46,564	<b>193,755</b>	<b>41,450</b>	-152,305	-367.4%
Utilities	40,130	32,801	54,439	<b>127,370</b>	<b>159,300</b>	31,930	20.0%
Other	20,482	27,193	26,932	<b>74,607</b>	<b>71,240</b>	-3,367	-4.7%
<b>Total Maintenance</b>	<b>382,746</b>	<b>439,741</b>	<b>524,496</b>	<b>1,346,983</b>	<b>1,221,870</b>	-125,113	-10.2%
Administration salaries	67,322	67,023	83,912	<b>218,257</b>	<b>224,730</b>	6,473	2.9%
Payroll tax	15,467	16,589	20,592	<b>52,648</b>	<b>53,870</b>	1,222	2.3%
Benefits	143,703	146,556	162,022	<b>452,281</b>	<b>476,940</b>	24,659	5.2%
Pension expense	120,793	119,264	142,702	<b>382,759</b>	<b>465,570</b>	82,811	17.8%
Fleet insurance	39,663	39,663	39,663	<b>118,989</b>	<b>118,500</b>	-489	-0.4%
Other	69,000	47,346	40,214	<b>156,560</b>	<b>137,010</b>	-19,550	-14.3%
<b>Total Finance &amp; Admin</b>	<b>455,948</b>	<b>436,441</b>	<b>489,105</b>	<b>1,381,494</b>	<b>1,476,620</b>	95,126	6.4%
Loan interest expense	3,679	3,419	4,185	<b>11,283</b>	<b>12,300</b>	1,017	8.3%
Bank loan payments	50,000	50,000	50,000	<b>150,000</b>	<b>287,000</b>	137,000	47.7%
<b>Total Debt</b>	<b>53,679</b>	<b>53,419</b>	<b>54,185</b>	<b>161,283</b>	<b>299,300</b>	138,017	46.1%
<b>METROBUS Surplus/(Cost)</b>	<b>47,067</b>	<b>-76,980</b>	<b>-80,582</b>	<b>-110,495</b>	<b>0</b>	<b>-110,495</b>	
Ridership	149,721	208,544	263,211	<b>621,476</b>	<b>724,684</b>	-103,208	-14.2%
Kilometers	234,527	249,781	281,859	<b>766,167</b>	<b>791,883</b>	-25,716	-3.2%
Hours	10,537	11,438	12,854	<b>34,829</b>	<b>35,480</b>	-651	-1.8%
Diesel litres	140,212	151,850	172,095	<b>464,157</b>	<b>481,580</b>	-17,423	-3.6%

**ST. JOHN'S TRANSPORTATION COMMISSION**

QUARTERLY RESULTS SUMMARY 2022

For the First Quarter Ended March 31, 2022



	JAN	FEB	MAR	1st QUARTER TOTAL	1st QUARTER BUDGET	VARIANCE	%
<b>GOBUS OPERATIONS</b>							
SJMC subsidy	400,620	402,570	439,590	<b>1,242,780</b>	<b>1,242,780</b>	0	0.0%
Pass sales	8,580	10,434	10,957	<b>29,971</b>	<b>65,700</b>	-35,729	-54.4%
Low Income pass revenue	11,795	11,760	11,795	<b>35,350</b>	<b>0</b>	35,350	
Mount Pearl admin fee	5,940	8,330	7,790	<b>22,060</b>	<b>23,170</b>	-1,110	-4.8%
Government grant	7,875	7,875	7,875	<b>23,625</b>	<b>23,700</b>	-75	-0.3%
<b>Total Revenue GOBUS</b>	<b>434,810</b>	<b>440,969</b>	<b>478,007</b>	<b>1,353,786</b>	<b>1,355,350</b>	-1,564	-0.1%
MVT subsidy	160,167	214,804	298,007	<b>672,978</b>	<b>1,177,070</b>	504,092	42.8%
Administration salaries	10,699	10,998	14,284	<b>35,981</b>	<b>35,030</b>	-951	-2.7%
Payroll tax	215	221	286	<b>722</b>	<b>650</b>	-72	-11.1%
Benefits	1,318	1,346	1,312	<b>3,976</b>	<b>3,269</b>	-707	-21.6%
Pension expense	749	749	774	<b>2,272</b>	<b>3,291</b>	1,019	31.0%
Professional fees	975	1,064	4,609	<b>6,648</b>	<b>22,620</b>	15,972	70.6%
Computer expense	11,755	28,884	13,003	<b>53,642</b>	<b>52,490</b>	-1,152	-2.2%
Other	3,885	4,776	6,020	<b>14,681</b>	<b>12,630</b>	-2,051	-16.2%
	<b>189,763</b>	<b>262,842</b>	<b>338,295</b>	<b>790,900</b>	<b>1,307,050</b>	516,150	39.5%
Loan interest expense	122	96	96	<b>314</b>	<b>300</b>	-14	-4.7%
Bank loan payments	16,000	16,000	16,000	<b>48,000</b>	<b>48,000</b>	0	0.0%
<b>Total Debt</b>	<b>16,122</b>	<b>16,096</b>	<b>16,096</b>	<b>48,314</b>	<b>48,300</b>	-14	0.0%
<b>GOBUS Surplus/(Cost)</b>	<b>228,925</b>	<b>162,031</b>	<b>123,616</b>	<b>514,572</b>	<b>0</b>	<b>514,572</b>	
<b>Paid Ridership to MVT</b>	<b>4,717</b>	<b>6,382</b>	<b>8,884</b>	<b>19,983</b>	<b>34,880</b>	<b>-14,897</b>	<b>-42.7%</b>
<b>TOTAL ORGANIZATION</b>	<b>275,992</b>	<b>85,051</b>	<b>43,034</b>	<b>404,077</b>	<b>0</b>	<b>404,077</b>	

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2022



KEY PERFORMANCE INDICATORS	1ST QTR	1ST QTR	1ST QTR	TOTAL	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2020	2019	2018	2017
PASSENGERS PER HOUR	17.84	12.15	23.03	15.51	24.21	22.08	21.47
ENERGY EFFIC. (Diesel / Rev Hours)	20.23	13.28	13.83	11.14	14.36	14.49	12.12
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	26.6%	23.4%	27.6%	22.8%	32.7%	31.2%	33%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	27.92	28.13	28.79	30.43	26.68	25.59	25.06
AVERAGE FARE (Low Income Pass incl.)	2.19	2.62	1.75	2.20	1.87	1.92	1.95
OPERATING REVENUE / HOUR	39.84	32.66	41.57	34.86	46.40	43.80	43.47
TOTAL COST PER RIDER	8.75	12.02	6.99	10.59	6.44	6.97	6.99

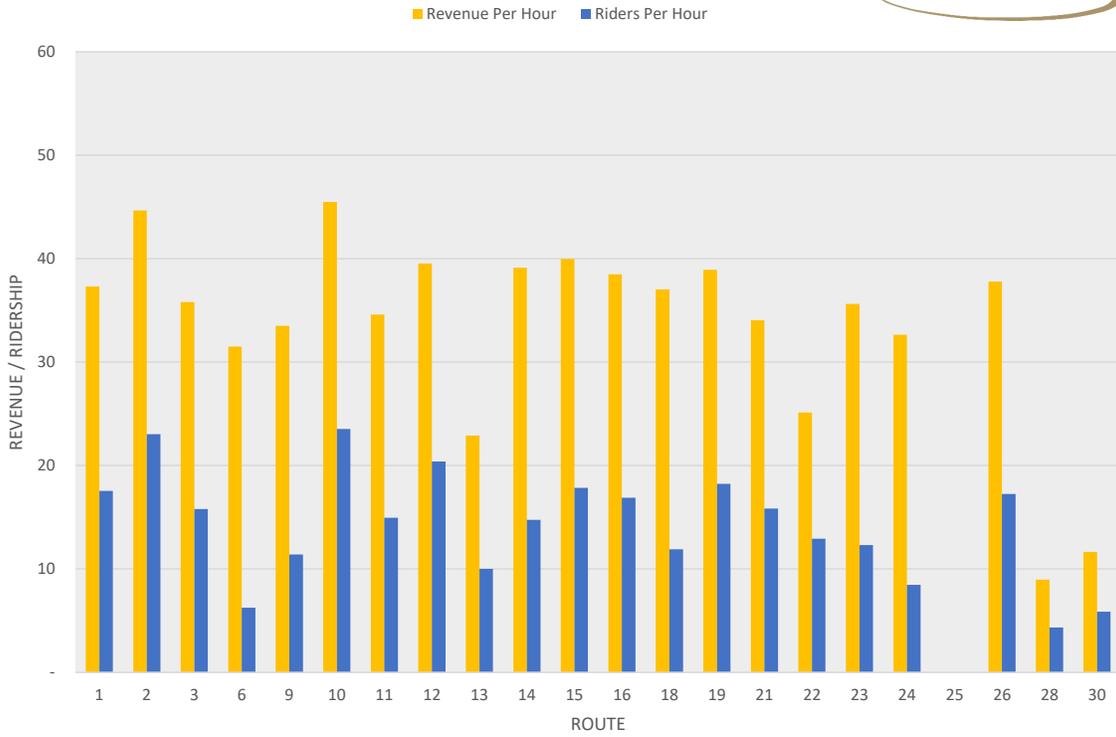
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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2022

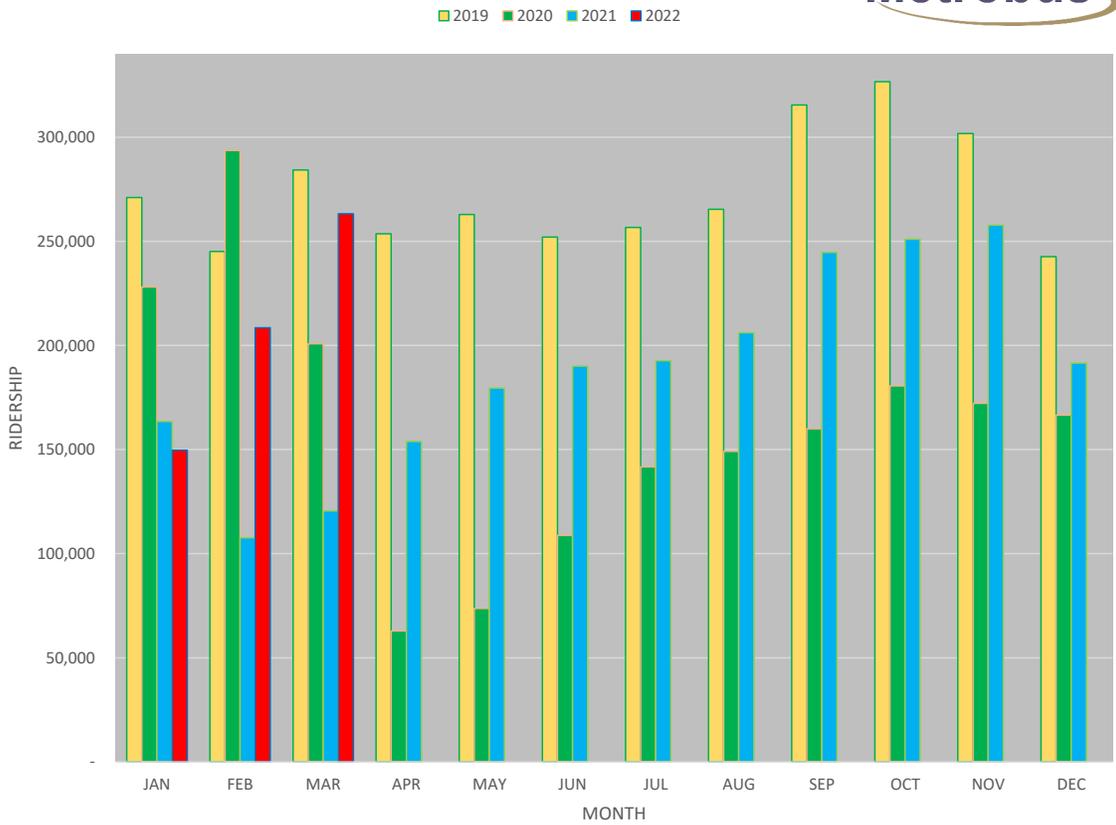


KEY PERFORMANCE INDICATORS	1ST QTR	% of	1ST QTR	% of	1ST QTR	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips
BUS TRIPS	13,868	66.2%	11,881	68.4%	17,963	60.7%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%
TAXI TRIPS	6,115	29.2%	4,775	27.5%	10,127	34.2%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%
<b>TOTAL TRIPS</b>	<b>19,983</b>		<b>16,656</b>		<b>28,090</b>		<b>81,719</b>		<b>156,097</b>		<b>141,840</b>		<b>121,878</b>	
NO SHOWS	950	4.5%	707	4.1%	1,522	5.1%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%
<b>TOTAL PAID TRIPS</b>	<b>20,933</b>		<b>17,363</b>		<b>29,612</b>		<b>85,235</b>		<b>162,082</b>		<b>148,672</b>		<b>129,352</b>	
CANCELLATIONS	8,833	42.2%	12,439	71.6%	25,722	86.9%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%
GOBUS rides on METROBUS	5,100	24.4%	2,976	17.1%	3,230	10.9%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%

### REVENUE & RIDERSHIP PER HOUR



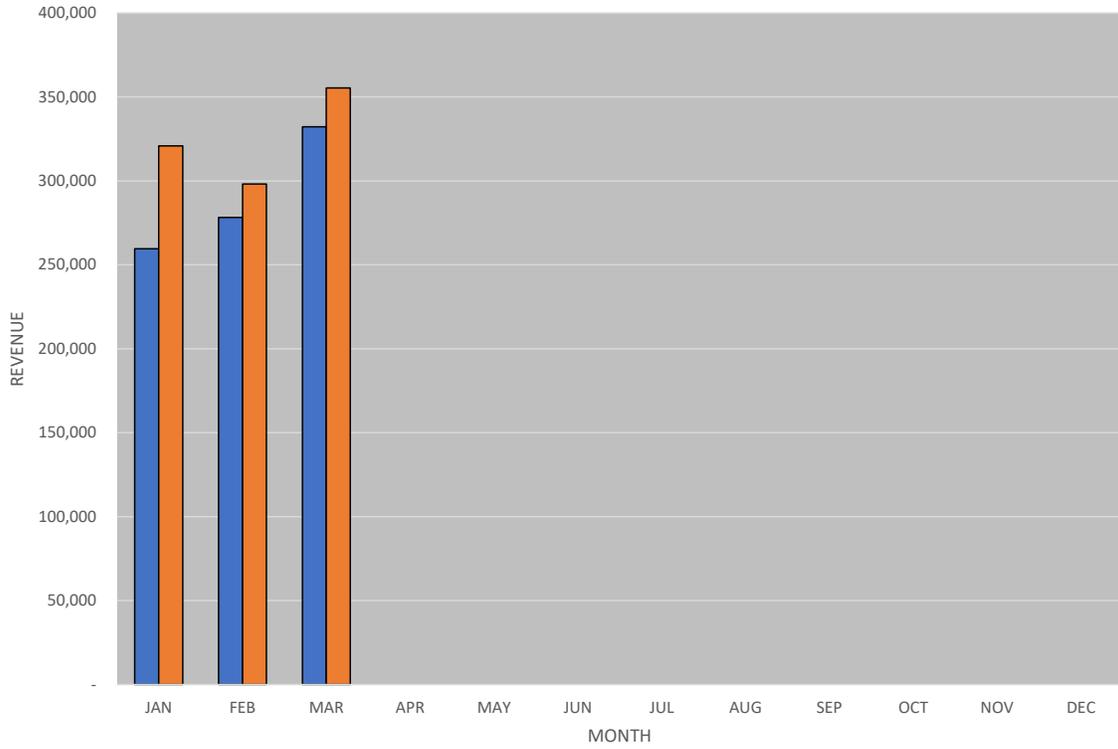
### RIDERSHIP REPORT



### REVENUE REPORT



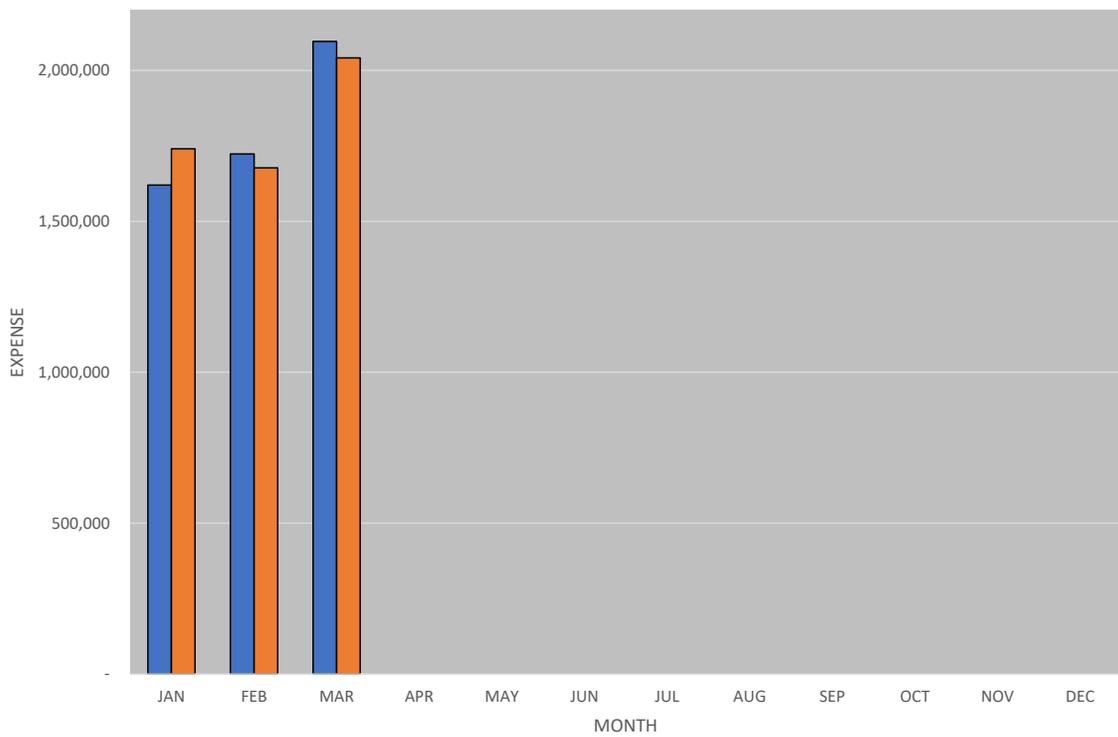
■ ACTUAL ■ BUDGET



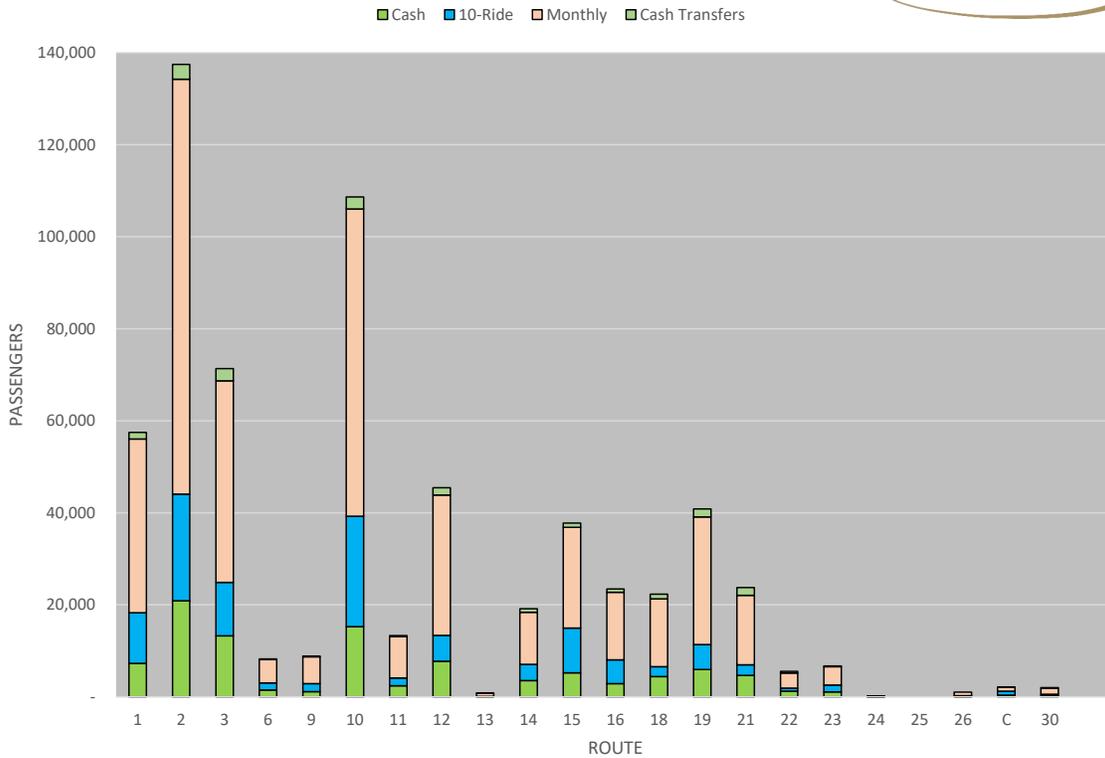
### EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIO YTD
1	3,196.4	\$0	\$119,253	\$499,271	23.9%
2	5,829.1	\$0	\$260,245	\$908,931	28.6%
3	4,348.6	\$0	\$155,639	\$677,799	23.0%
6	1,296.0	\$0	\$40,829	\$201,701	20.2%
9	762.9	\$0	\$25,560	\$118,813	21.5%
10	4,507.5	\$0	\$204,949	\$703,030	29.2%
11	876.9	\$0	\$30,334	\$136,530	22.2%
12	2,152.7	\$0	\$85,084	\$335,103	25.4%
13	77.0	\$0	\$1,763	\$12,149	14.5%
14	1,248.0	\$0	\$48,822	\$194,260	25.1%
15	2,066.7	\$0	\$82,600	\$322,289	25.6%
16	1,346.8	\$0	\$51,834	\$209,626	24.7%
18	1,786.8	\$0	\$66,171	\$278,110	23.8%
19	2,143.8	\$0	\$83,413	\$334,224	25.0%
21	1,394.0	\$189,982	\$47,452	\$216,988	21.9%
22	400.0	\$71,380	\$10,047	\$62,297	16.1%
23	532.0	\$0	\$18,952	\$82,752	22.9%
24	11.0	\$0	\$359	\$1,736	20.7%
26	58.5	\$0	\$2,211	\$9,233	23.9%
28	468.8	\$0	\$4,203	\$30,248	13.9%
30	325.1	\$68,146	\$3,787	\$50,619	7.5%
	<b>34,828.7</b>	<b>\$329,507</b>	<b>\$1,343,508</b>	<b>\$5,385,707</b>	<b>24.9%</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$154.63

