

Quote Name St. John's K2A Pilot Project - Final

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Product	Sales Price	Quantity	Total Price
AoT Services	\$60.00	8.00	\$240.00
Configuration	\$50.00	16.00	\$400.00
Custom App Skin	\$250.00	1.00	\$125.00
K2A Fob	\$102.00	20.00	\$1,020.00
K2A Receiver	\$887.00	16.00	\$7,096.00
K2A Speaker	\$0.00	24.00	\$0.00

 Subtotal
 \$17,762.00

 Discount
 50.00%

 Total Price
 \$8,881.00

 Tax
 \$2,664.30

 Grand Total
 \$11,545.30

Receivers and Virtual Beacons are priced per unit. The ability to communicate information via the receivers and virtual beacons require a IoT Network service charge which covers server hosting and data collection.

It is highly recommended to purchase a batch of initial remotes for the purpose of this pilot project in order to gather complete user feedback. These remotes are traditionally distributed by the CNIB to a target test audience during the pilot project period.

This quote also includes the option of a customized app skin that will change the visual display of the Key2Access mobile app to include the City's logo and brand colours for visibility purposes.

This pilot project has been quotes for a 1-year period.

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